

Ali Nabil Ali

Financial Advisor

Personal information:

- Date of birth: 21/12/2000 Marital status: Single
- The military service was performed with a "Good Example"
- Address: El Kit-Kat square , Giza , Egypt
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Profile:

I'm an enthusiastic to build up my career with a dynamic and self-esteem organization and be An effective member in developing it, I'm a hard-worker, self-motivated and always upgrade My skills, knowledge and experience, I always have the passion to get an opportunity in the Sales field , manufacturing and maintenance it's my dream.

Education:

2023 bachelor's degree in Biotechnology

Agriculture Ain shams University

Overall Grade: C+ (GPA: 2.41)

Graduation project: hormones of plants

Grade: Excellent

Courses:

- FRM (Financial Risk management)
- CRM (Customer Relationship Management)
- Financial Planning & Wealth Management
- Mutual Funds & investment products
- Insurance & Bancassurance
- Sales & Negotiation Skills
- Banking & Sales Techniques
- Advanced Excel For Financial Analysis

Work Experience:

- **Allianz Egypt Bancassurance Financial Advisor at Crédit Agricole Egypt (Jan 2025- till now)**
 - 1- Advising clients on insurance and investment solutions
 - 2- Promoting Allianz financial and protection products through Crédit Agricole Egypt
 - 3- Building and maintaining strong client relationships
 - 4- Achieving sales and financial targets through tailored financial planning solutions
- **Eleganz Pharma (Nov 2023-Dec 2024)**
 - 1- Managing and developing the Dokki and Mohandessin territory for cosmetic products
 - 2- Building strong relationships with dermatologists , pharmacies, and healthcare professionals
 - 3- Promoting cosmetic products and achieving sales targets
 - 4- Conducting product presentations and follow –ups with clients
- **Sales And marketing Specialist (Jan 2021-Dec 2024)**
 - 1- I was a freelancer responsible for creating designs and idea to the client to increase sales production
 - 2- Solving problems and conveying the goal of the idea to the client
- **Sales specialist BASF Company As Internship (Dec 2020 – Jan 2021)**
 - 1- My work involved selling products in a scientific and practical way
 - 2- Communicating with the farmer to achieve the greatest possible success and listening to problems and solving them

Language skills:

- Arabic : Mother tongue
- English : Advanced

Skills:

- Communication skills
- Customer service skills
- Troubleshooting skills
- MS office (Word, Excel, power point)
- Banking sales
- Medical sales
- Financial planning