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Professional Summary

Results-oriented sales professional with experience in retail and showroom environments, specializing in customer relationship management, sales operations, and order coordination. Proven ability to manage the full sales cycle, build strong client relationships, and support smooth order processing through effective communication and follow-up. Skilled in working with cross-functional teams and business systems to maintain high customer satisfaction and achieve sales objectives.

Education

Bachelor of Mass Communication, Advertising – Cairo University

Graduation: June 2027 | CGPA: 3.5

Skills

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| • Sales Operations | • Showroom Operations |
| • Customer Relationship Management (CRM) | • Communication Skills |
| • Order Management | • Problem Solving |
| • Negotiation & Persuasion | • Languages: Arabic (native), English (good) |

Work Experience

Senior Sales Executive – CHIC HOMZ

Jan 2026 – Present

- Promoted internally based on consistent top performance
- Lead showroom operations and supervise sales team daily
- Close high-value deals and handle escalated customer negotiations
- Train and develop new sales staff on product knowledge & selling skills
- Implement sales strategies and promotional campaigns to drive revenue

Sales Executive – CHIC HOMZ

Nov 2024 – Jan 2026

- Managed full order cycle with vendors using Odoo & Shopify from placement to fulfillment.
- Applied CRM practices to build customer loyalty and drive repeat business.
- Coordinated across sales, vendors & internal teams to ensure smooth operations
- Tracked and documented orders via Google Sheets to maintain 100% follow-up accuracy.

Sales Supervisor – Aida Kitchen Showroom

Aug 2023 – Sep 2024

- Led full showroom sales operations from client inquiry to deal closure.
- Supervised production & installation teams to ensure on-time delivery.
- Conducted on-site measurements & managed material procurement.

- Built strong client relationships to drive repeat business & referrals.

Sales Agent – Ahmed Lotfy

Aug 2022 – Aug 2023

- Managed daily showroom sales operations & visual merchandising.
- Designed marketing materials & promotional content using Adobe Photoshop.
- Created, filmed & edited promotional reels to boost brand visibility.
- Coordinated with influencers to support in-store marketing campaigns.

Additional Information

- Date of Birth: 12 April 2004
- Gender: Male
- Marital Status: Single
- Military Status: Postponed