

MOHAMED ALI ALI

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DATE OF BIRTH: 17/7/1999

MILITARY STATUS: Exempted

SUMMARY

Dynamic and results-driven Sales Professional with 6+ years of experience consistently exceeding targets and driving growth across competitive markets. Known for strong leadership presence, persuasive communication, and a strategic approach to building trust and closing high-value deals. Confident under pressure, naturally influential, and committed to leading by example while delivering top performance and long-term client success.

EDUCATION

Next Academy

2024

- Oracle Developer (SQL, PL/SQL, Forms, Reports)

Thebes Academy

2023

- Bachelor of Business Administration

SKILL HIGHLIGHTS

- Customer Service
- Sales
- Power Retail
- Team Leading
- Strong Decision Maker
- Complex Problem Solving
- Computer Skills
- Oracle Developer
- Microsoft Office (Word, Excel, PowerPoint)

EXPERINCES

Consultant, At Wall Street English

Jan 2026 - Present

- Conducted English placement tests to assess students' language levels accurately.
- Provided professional consultations to prospective students based on their goals, level, and learning needs.
- Recommended suitable course duration and learning plans aligned with students' proficiency and objectives.
- Explained course structures, learning methods, and study pathways to support informed enrollment decisions.

Sales Consultant, At 1Pass KSA

Nov 2025 - Present

- Proactively accessing and analyzing customer databases to understand client needs and preferences.
- Actively promoting and selling subscription plans, clearly presenting benefits and suitable durations.
- Providing personalized recommendations by matching customers with the best gyms and training locations based on their area and preferred clubs.

Sales Consultant, At Gold's Gym Egypt

Aug 2025 - Oct 2025

- Consistently achieve and exceed monthly sales targets through new memberships, renewals, and referrals.
- Manage client accounts, handle payments and renewals, and maintain accurate records on the system.
- Perform front-desk and client service duties, ensuring smooth daily operations and a premium member experience.

Sales Consultant, At Nawy Real Estate

May 2025 - Jul 2025

- Handled key clients and led negotiations for premium real estate units.
- Supported team growth by sharing market insights and best practices.
- Mentored junior consultants and supported team targets.

Senior Sales Executive At Nitro Gym

2023 - 2025

- Achieved and exceeded sales targets in a competitive environment.
- Managed and motivated the sales team to perform at their best.
- Strengthened client relationships, enhancing customer satisfaction and service quality.

Team Leader, Yamaha At Virgin Mega Store

2019 - 2022

- Organizing sales network.
- Manage all the progress of virgin Megastore branches partitions.