

DOLAGY MILLAD

Interior Designer



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ABOUT ME

Dynamic Interior Designer with a strong background in client relationship management and project leadership, adept at creating tailored furniture layouts that marry function with aesthetic appeal. Skilled in collaborating with cross-functional teams to ensure client vision is realized, while consistently incorporating the latest trends in interior and furniture design.

EDUCATION

2016 - 2021

Badr university

Bachelor of Applied Arts

INTERIOR AND FURNITURE DESIGN

EXPERIENCE

2023-present

Cazaletti Furniture

Interior designer

- Proficient in selecting furniture, materials, and color schemes tailored to diverse spaces.
- Collaborated with engineering and product development teams to tailor solutions that increased customer satisfaction.
- Implemented CRM software to track client interactions and sales leads, resulting in a 25% increase in follow-up efficiency.
- Trained sales teams on technical aspects of interior design products, enhancing their ability to communicate features and benefits effectively to customers.

2021-2023

Sipes paints company

Sales Engineer

- Communicated with customers, making outbound calls to potential clients, and followed up on leads.
- Researched and qualified new leads, achieving and surpassing sales targets.
- Upsold products and services while maintaining high levels of customer satisfaction.

SKILLS

- Analytical mind
- Time management skill
- Team player
- High efficiency & responsibility level mind and easy adaptation

PROFESSIONAL SKILLS

- AutoCad
- Sketch up +vray
- Photoshop (average level)
- Revit (In progress)