

Sarah Salah Mohammed Mohammed

Masr Elgedida, Cairo,
Egypt.(reallocate)
sarahsalahh7@gmail.com
01030728183

<https://www.linkedin.com/in/sarah-salah3/>

PERSONAL PROFILE:

A results-driven Senior Business Development Specialist with a strong analytical mindset, interpersonal skills, and a socially responsible approach. Brings a proven ability to deliver immediate and lasting contributions through a solid foundation of over 1000 hours of professional development, gained across 5 professional roles, 6 internships, and 6 student-led activities. Equipped with practical management knowledge acquired during academic and professional experiences, and committed to adding value through strategic execution of diverse tasks aligned with organizational goals and core values. Actively seeking a full-time or part-time opportunity to leverage this background and drive business growth.

EDUCATION:

University of Kafrelsheikh, Faculty of commerce English section

Sep.2017-Jul.2021

Bachelor Degree, Business Administration Department

Grade: Good, 74%.

WORK EXPERIENCE:

GuardianBytes, Cairo.

April 2025- Present.

Senior Business Development Executive.

- Spearheading business development at GuardianBytes through strategic partnerships, client acquisition, and market expansion. Driving brand growth by exploring new verticals and creative go-to-market strategies. I also support the team in identifying strong talent to contribute to our growth.

Contentech, Cairo.

March2024-May2025.

Business Development Executive.

- Actively managing diverse markets including the USA, UK, and the Gulf region, and successfully brought in over 15 new clients from various industries—some of which are newly tapped sectors for the company. I also assist new business development team members with their tasks and integration.

Glamera, Cairo.

Sep.2023-March2024.

Senior Sales Executive

- Achieved 50% of total contracts from both Egypt and KSA teams by my second month, and generated \$13,500 in revenue within the first 3 months. Contributed to expanding the company's service coverage beyond KSA to other Middle Eastern countries.

Linguarum Translation, Cairo.

Dec.2022-Aug.2023.

Business Development Specialist

- Fully managed the Americas zone, boosting client acquisition and increasing project flow. Generated over EGP 450K in revenue, raising the company's income by 35% while ensuring high customer satisfaction and retention.

Maqalid, Cairo.

Feb.2022-Dec.2022.

Business Development Specialist.

- Built and nurtured strong relationships with high-potential prospects, resulting in increased lead qualification and market reach. Helped expand the client base beyond schools and played a key role in contract execution and product visibility.

INTERNSHIPS:

Training Lab, Cairo.

Sep.2021-Nov.2021

Telesales Specialist.

Eyouth , Cairo. <i>Intern Specialist.</i>	Sep.2021-Nov.2021
Marcavall , Kafrelsheikh. <i>sales specialist</i>	May2021-June2021

VOLUNTEERING WORK:

Technology Innovation and Entrepreneurship Center (TIEC) , Kafrelsheikh. <i>Ambassador</i>	Jul.2021-Present
Hult Prize , KafrElsheikh. <i>Public Relations Head</i>	Sep.2020-Nov.2020

PROFESSIONAL DEVELOPMENT:

Business Development and Sales Course , By Career180 at Cairo. <i>Instructed by Mr.Kareem Mostafa, Mr.Mohamed Essam, etc.</i>	Oct.2022-Oct.2022
---	-------------------

- Attended a 15-day condensed program featuring in-person, online, and recorded sessions covering sales skills, data analysis and visualization, and business development processes.

World Youth Form , By President Abdelfattah Alsisi at sharmelsheikh.	Jan.2022.-Jan.2022
---	--------------------

- Participated in organizing and guiding attendees over six conference days, helping them achieve their goals within the forum and ensuring a well-organized experience.

PROFESSIONAL TRAINING:

UN Young Leaders Online Training Programme. <i>Mr. Lars Tillfors, Ms. Elodie Tranchez, etc.</i> Through UNITAR	April2026 – May2026
--	---------------------

- Participated in a one-month programme featuring live webinars, workshops, and assessments covering the UN system, human rights, Sustainable Development Goals (SDGs), conference diplomacy, negotiation, leadership, and cross-cultural communication.

Become a Sales Representative Path. <i>Mr.Jeff Bloomfield, Mr.Dean Karrel, Ms.Meridith Powell, etc.</i> Through LinkedIn Learning.	May.2022-Jun.2022.
--	--------------------

- Completed 6 days condensed online course with 1 hour per day covering (Problem Solving and Troubleshooting, Building Rapport with Customers, Call Control Strategies, Handling Abusive Customers, etc.)

Business Development. <i>Mr.Nadeem Barakat (Business Development Trainer).</i> by Careerk Company through Zoom Platform.	Jan.2021-Jan.2021
--	-------------------

- Completed 4 days condensed online course with 4 hours per day covering (Main business development techniques, Making deals, Products&Customers types, Partnerships and Corporate sales).

SKILLS:

- **Languages:** Arabic: Mother Tongue, English: Fluent, Spanish: Intermediate, French: low intermediate.
- **Technical Skills:** Microsoft Office (Very Good), Davinci Resolve (Good), Photoshop (Good).
- **Transferable Skills:** Business Development & Client Relationship Management, Communication & Cross-cultural Collaboration, Strategic Thinking & Market Research, Problem Solving & Analytical Thinking, Negotiation & Stakeholder Engagement, Sustainable Development Goals, CRM tools, Data tools (Excel, basic analytics, dashboards).